

## **Douglas-Jones Mercer's corporate team assists client with Middle East venture**

The corporate team at DJM are pleased to have been able to help in the ongoing expansion of one of their clients, Team Tours Direct.

Team Tours specialises in operating sporting tournaments around the world.

Terry O'Neill the managing director of Team Tours explained "as an organisation we must offer our acknowledgement & thanks to our company lawyers Douglas, Jones & Mercer and in particular their talented team of commercial lawyers, in particular Mr Sheraz Akram who's guidance and expertise in dealing with such an important agreement for our company was invaluable. A great deal of work went on behind the scenes to enable Team Tours Direct to successfully negotiate a contract which will be worth well in excess of a million dollars with one of Dubai's leading Holding Companies and thus enhance our expansion plans throughout the Middle East. None of which I believe would have been possible without the expertise of Sheraz and his talented team support."

Sheraz Akram of DJM commented "the expansion of Team Tours shows that Welsh businesses are increasing their global reach and can compete successfully with the largest of organisations in their chosen sectors. I am sure that Team Tours will continue to grow both internationally and domestically at the rapid rate that they have done to date. It was a pleasure to work with both Terry and Alex on this transaction and we were pleased to have achieved the right result for the client".

The below link was published on 19<sup>th</sup> March 2013 Wales Online

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